



ACHIEVING TOGETHER

BUY WITH CONFIDENCE

As a leading provider of solutions to the governmental market, you can count on us to provide:

- Rugged, reliable machines and backup power solutions
- Lowest total Life Cycle Costs
- Increased buying power through nationally leveraged pricing
- Governmental specific resources at <http://govbidspec.cat.com>
- Quality service and support from your local Cat® dealer

The **National Joint Powers Alliance (NJPA)** contract award delivers on our promise to continually improve the way in which we do business. This partnership demonstrates Caterpillar's ongoing commitment to the governmental segment and the ultimate goal of helping customers buy with confidence.



For more information on Heavy Equipment **Contract #060311-Cat** and Generator **Contract #080613-Cat**, please visit njpacoop.org.





CATERPILLAR PROUDLY SUPPORTS NJPA COOPERATIVE CONTRACT #060311 FOR HEAVY EQUIPMENT AND CONTRACT #080613 FOR BACKUP POWER SOLUTIONS

We are pleased to offer these contracts as a solution to governmental agencies who continually look for more effective ways to do business.

COST-FREE MEMBERSHIP:

- NJPA is a nationally recognized member-owned cooperative
- Join more than 40,000 other not-for-profit agencies in realizing the benefits of utilizing the many product and service solutions within the NJPA portfolio of contracts
- Start today and join free by filling out the membership form at <http://www.njpacoop.org/national-cooperative-contract-solutions/join-njpa>



MAXIMIZE YOUR TIME AND RESOURCES BY USING A NATIONALLY BID CONTRACT:

- Significantly reduce the time required to develop specs and other bid related documents
- Eliminate the time and cost associated to advertising and soliciting vendor responses
- Avoid the unpredictability of a low-bid scenario

A PURCHASING PATH THAT OFFERS QUALITY PRODUCTS, SERVICE AND SUPPORT:

- Purchase equipment at a greater value by benefiting from lower maintenance costs, higher productivity, greater uptime and unmatched residual values
- You have the advantage of working directly with your local Cat dealer to configure the equipment to meet your specific needs
- You'll enjoy the comforts of receiving the legendary service and support you've come to expect with Caterpillar



LEARN MORE AT: <http://govbidspec.cat.com>



The National Institute of Governmental Purchasing (NIGP), National Association of State Procurement Officials (NASPO) and National Association of Fleet Administrators (NAFA) endorse the use of Life Cycle Costing as a preferred procurement method.

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